# CASE STUDIES

USER EXPERIENCE DESIGN

# **UX PORTFOLIO**

SELECTED SAMPLES PORTFOLIO

2018

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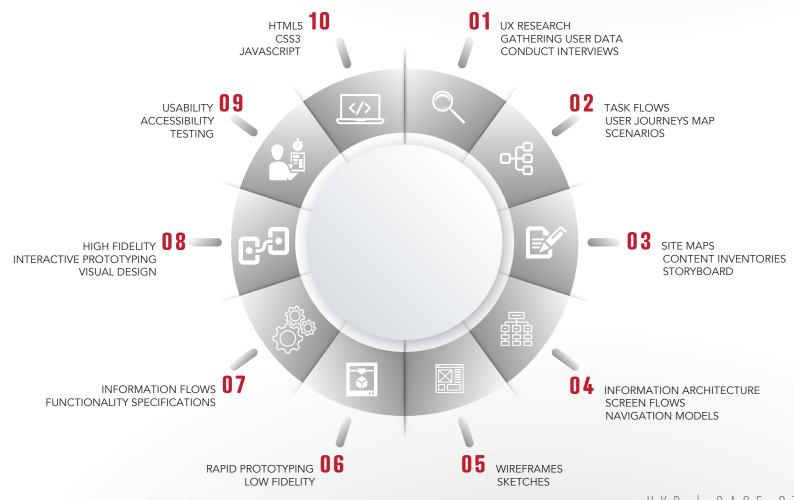
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# AMRIT JOYEKURUN UX/UI DESIGNER | FRONT END DEVELOPER

SKILLS

Specialized in User Experience Design (UXD) to bring the users at the center of the Design Thinking Process (UCD) thus, ensuring that the product meets the intended users' needs. I'm a critical thinker with an open mind, a communicator and a facilitator.



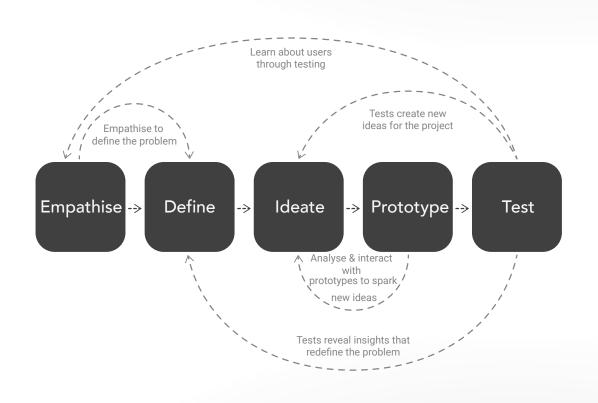
#### EXPERIENCE

I've successfully delivered & managed more than 50+ digital projects from web & mobile apps, cms based corporate websites, and large ecommerce. All are at the highest standard of execution and represent some of the leading companies in the industry.



#### DESIGN THINKING IS AN ITERATIVE AND NON-LINEAR PROCESS

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#### **01** EMPATHISE

Gain knowledge of users, context, technologies, gather user data, research competitive products, conduct interviews and filed studies.

## 02 DEFINE

Build user profiles on gathered data, produce materials that will aid the outlining of the project, site maps, content inventories, screen flows, navigation models, task flows, user journeys, scenarios.

#### **03** IDEATE

Evaluate, test, and select wireframe concepts for prototype development.

## **04** PROTOTYPE

Create design specifications and evolve concept/ wireframes into full design solution.

#### O5 TEST

Usability testing and evaluate design with stakeholders to obtain feedback and conduct usability testing.

#### O6 DFIIVERY

Complete design and produce assets through Design Management system for development team.

#### CASE STUDIES

This is a selection of my most recent UX work at GAMING NATION inc. The projects are relevant for their industry and devices.



#### **01** ONLINE PURCHASE PORTAL

Redesigning the purchase portal for a better User Experience and relevant to their respective teams.



#### **02** FANTASY GURU ELITE

Redesigning the ecommerce website to achieve user satisfaction with all the sports fantasy guru advices.



#### **03** 5050 CENTRAL

Redesigning the website portal for a better User Experience and relevant to their respective teams.



## PROJECT OVERVIEW - ONLINE PURCHASE PORTAL

DATE: Jan 2017

PLATFORM: Desktop, mobile and tablet

#### CHALLENGE:

Redesigning the Online Purchase Portal transformation process with the best and most up-to-date UX practices, trends and research for 50/50 Raffle fundraising.

#### THE SOLUTION:

- Setting goals and objectives
- > Stakeholder interviews
- > Establishing key audiences
- › Building personas
- Creating scenarios
- > Creating user journeys and stories
- Creating site maps
- Content audit and inventory
- Creating experience maps
- > Conducting UX research
- > Conducting competitive research
- Low-fidelity prototypes
- High fidelity prototypes
- Creating wireframes
- High-fidelity design
- Usability testing







SETTING GOALS AND OBJECTIVES

SITE URL: customer.portal/5050central.com

SITE OWNER: 5050 CENTRAL

## WHAT'S ARE THE WEBSITE PURCHASE PORTAL ABOUT?

5050 Central provides an online portal for all its clients (525 clubs (Teams) NFL, NHL, MLB, MiLB, NBA, NCAA) for total fundaraising solutions as a unique Software as a Service (saas) Solution.

#### WHAT ARE THE GOALS OF THE ONLINE PURCHASE PORTAL?

The goal of the Purchase Portal is to provide an integrated solution for the 5050 Central client's to have digital transition applying latest trends, technologies and the optimal user experience.

#### WHO ARE THE USERS OF THE SITE:

Primary audience: Club Fans, Charity Supporters and Sport Fans

#### UK CLUBS





















#### USA CLUBS

















#### CANADIAN CLUBS



















#### UX RESEARCH

#### O1 DISCOVER

- Field study
- Diary study
- User interview
- Stakeholder interview
- > Requirements & constraints gathering

#### **02** EXPLORE

- Competitive analysis
- Design review
- Persona building
- Task analysis
- Journey mapping
- > Prototype feedback & testing (clickable or paper prototypes)
- Write user stories
- Card sorting

#### O3 TEST

- Qualitative usability testing (in-person or remote)
- › Benchmark testing
- Accessibility evaluation

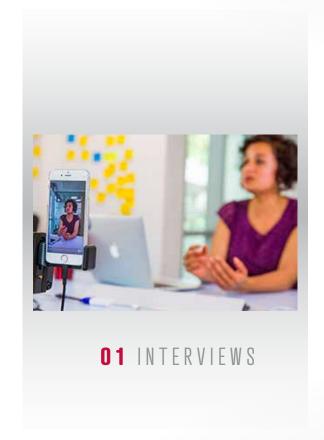
## O4 LISTEN

- Survey
- > Analytics review
- Search-log analysis
- Usability-bug review
- > Frequently-asked-questions (FAQ) review

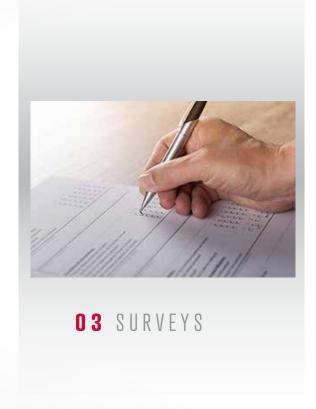
#### **UX ACTIVITIES IN THE PRODUCT &** SERVICE DESIGN CYCLE METHODS ACTIVITIES Field studies/user interviews Find allies Diary studies Talk with experts Stakeholder interviews Follow ethical guidelines. Requirements & constraints Invoive stakeholders DISCOVER Sales & support interviews Hunt for data sources. Support call monitoring Determine UX metrics. Competitive testing ACTIVITIES METHODS Competitive analysis Follow Tog's principles of IXD Use evidence-based guidelines Design review Persona building Design for universal access Task analysis Give upons contro-EXPLORE Journey mapping Prevent errors. Human-centered design Improve error messages Design civersity exploration Provide helpful defaults Pluralistic walkthrough Check for inconsistencies Prototype feedback & testing Map features to needs Write user stories Make suftware updating easy Card sorting Plan for repair and recycling Avoid waste Consider diverse contexts Look for perverse incentives Consider social implications TEST METHODS **ACTIVITIES** Qualitative usability testing Protect personal information Training research Keep data safe User group outreach Deliver both good and bad news Social media monitoring Track usability over time Forum post analysis Include diverse users Benchmark testing Track usability bugs Accessibility evaluation Make training information Test instructions & help LISTEN ACTIVITIES METHODS Pay attention to user sentiment Analytics review Reduce the need for training Search-log analysis Communicate future directions Usability bug review Recruit people for future research Feedback review FAQ review Conference outreach Q&A at talks and demos NNGHOURGOM NN/g Bold methods are some of the most commonly used.

## CONDUCTING INTERVIEWS

The stakeholders has the best idea of what the project is all about, that's who I normally start asking the questions, It's better to put everything down on paper based on objective and goals, that will be the guiding line for the project's development







BUILDING PERSONAS

## **PERSONA - Football Fans** 'It felt like an Eagles' home game in PERSONA- BIOGRAPHY L.A. on Sunday at the Chargers' shoe Goals Age: 35-40 Work: Eagles Fans Community: Los Angeles Location: USA Character: Regular FAns Personality Bio Introvert Extrovert Analytical Creative Conservative Liberal

Active

Passive

- Buy 50/50 Raffles online
- · Using online platform to buy tickets and win money
- · Gives back to the community 50% of the revenue
- · Help Charities to fundraise for a good cause

#### Frustrations

- . Not able to play 50/50 Raffle if not in stadium
- · The purchase portal is not responsive
- · Cannot buy the ticket before the game starts
- . Don't have any information about the seeding pot
- · What will be the next incentive price points

The Los Angeles Chargers' new home is Carson, Calif., which is roughly 15 miles south of L.A. and home to Major League Soccer's Los Angeles Galaxy. We mention this because the Galaxy's stadium - the 27,000-seat StubHub Center - will also serve as the Chargers' home field for 2017 and 2018.

And if the first three home games are any indication, those cozy confines offer the Chargers nothing in the way of a home-field advantage. As it stands, the team has yet to win this season, and that includes three straight losses at the StubHub Center. The most recent came on Sunday against the Eagles, who traveled some 2,700 miles for the game -- though you wouldn't know to see and hear the fans in the stadium.

# Motivations Incentive Fear Achievement Growth Power Social Brands Lottery winning Numbers Preferred Online Portal BETWAY 888 SPORT **BET365**

WILLIAM HILL

#### O 1 AUDIENCE NEEDS

- > How can i find the online purchase portal?
- How to become a member?
- Is the transaction safe?
- Where to check the winning number?
- Will I be notified on my email for the receipt?
- Are there any subscription base?
- How can i find the forthcoming games?
- Do you offer any additional services?

## **02** SOLUTION

#### (CONTENT & FUNCTIONALITY)

- Interactive website design
- Accessibility, UX, IA
- Mobile Responsive
- Subscribe option
- Email notifications on payment
- Contact details network
- Fmail newsletter
- > News feature with most popular gaming solutions

#### CREATING SCENARIOS

The easiest way to understand behavior is through scenarios, identifying a users goals and needs and his following action steps will lead you to truly understanding why and how a user is using your product. That represent the building-block for the project development

## MARKETING AWARENESS TO ONLINE PURCHASE PORTAL

EMAIL CAMPAIGN

KIOSKS DISPLAY IN STADIUM

SELLERS SIGNBOARD 50/50 RAFFLE TICKETS

#### STEPS TO BUY TICKETS ONLINE

STEP ONE Select price points

RECENT WINNERS
Winning Numbers

STEP TWO Billing Address

> RULES Conditions

STEP THREE Credit Cards details

FAQ About 50/50 Raffle STEP FOUR Purchase Complete

> CONTACT Club Details

UXD | CASE STUDIES | 2018



#### CREATING USER JOURNEYS AND STORIES



#### **TOUCHPOINTS**

Touchpoint is a point of interaction between ONLINE PURCHASE PORTAL and the USER involving a specific human need in a specific time and place. Each touchpoint is an opportunity to strengthen the relationship with your USER.

#### THINK&FEEL

What does 5050 RAFFLE customers think about the service? How they feel about each specific step of interaction?

#### **PAINPOINTS**

What pain points and service harriers exist on each stage of the purchase portal?

## **IDEAS /OPPORTUNITIES**

Is there any potential to improve customer experience on each stage and remove service harriers?

#### AWARENESS DISCOVERY

- Email Campaign
- Subscribe Banner
- Kíosk Dísplays Sellers Sígnboard
- Google-Adwords
- Banner Advertising Referrals
- Newsletters
- What time is the draw Is this going to work for me?
- Which website is giving the key for winning?
- can I trust these portal? Where are the reviews and testimonies?
- Lack of documentation Navigation appears
- to be complex
- No promotions / Discount
- No Sports calendar
- Direct links to subscription
- Twitter Influencer
- Subscribe Banner
- Advertising Sites Google - Keywords
- Adwords
- Livestream
- Referrals GURU-Blogs Newsletters

## CONSIDERATION COMPARISON

- Navigate to portal - Choose Price points
- Pot Amount
- Seeding Pot Guaranteed Pot
- I want to win the 50/50 raffle? Are there any offers 1 can get with these subscriptions? - Is there any discounts? - Are the competitor's offering something better?
- What are my friends, blogs and google saying about the 5050 raffle?
- No Free trial
- No Documentation Package not well
- dísplayed No bundle package
- No discount
- Navigate to Sport pages Read Articles
- Daily Lineups
- Sports Daily Articles

#### EVALUATE AQUISITION

- Read more.. Rules
- Discover FAQ.
- Contact Club Register
- subscribe to email
- Will this Subscription offer everything in need? Seasonal or Monthly!! packaae
- Choose add-on or not?
- Not enough choice
- Are subscription recurrent? - What's the renewal policy? - Can I cancel at any time?
- Struggling to find
- proper package Help center non existing
- No Live Chat
- No Tel phone number
- Read more. Button
- Discover Packages
- Add-on Optimizer Seasonal V/s Monthly
- 24 hour ALL-ACCESS

#### **PURCHASE**

- Choose price points
- Enter Personal Details
- Enter Credit Card info
- Complete Purchase
- Accept terms Receive email
- Add to cart button straight forward?
- Price point is not logic - Login as quest?
- Is this a secure and verified site?
- Paypal Gateway sucks?
- Abandon Cart
- Package Confusion
- Why so slow responding to tickets?
- Your user portal is not intuitive
- Paypal Sucks
- Add-on not explained
- can choose only one package to cart
- Add to Cart
- Choose add-on
- Login/Register Complete Purchase
- Paypal Gateway

#### RETENTION

- View return Policy
- Chat Support
- Email Support Email Receipt
- Contact Customer Support
- Where is the refund policy?
- No phone or contact details.
- Email Support only
- No chat support. No after sales reference
- is there any help?
- Received confirmation email not branded
- Are the guru's insights really work for me? cannot find ticketing
- system Paypal not a good experience on refund. Testimonial not convincing
- View return Policy
- Chat Support
- Email Support Email Receipt
- Contact Paypal

#### LOYALTY ADVOCACY

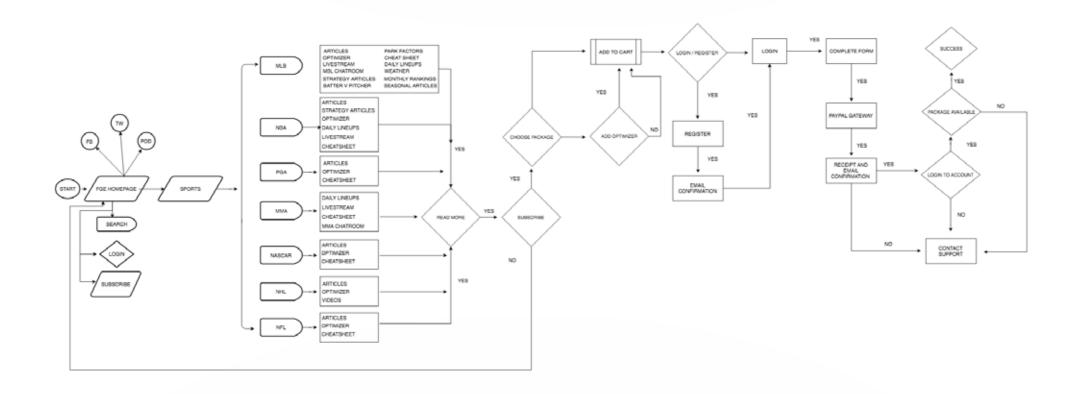
No Setup

- can I refer someone to this site.
- If I win I will tweet my success.
- I will comment on their blog, guestbook.
- Winner of the of the
- month weblist. Place a link on my social accounts.
- NO Referral Program
- NO Discount Coupon NO Tweet Incentives
- NO Newsletter marketing
- NO Banner Exchange program

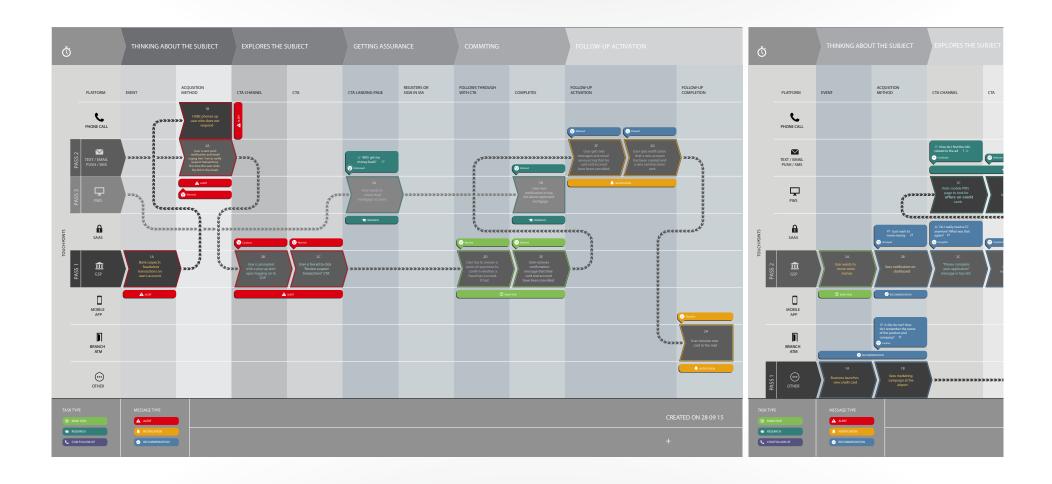
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USER FLOW

HOME PAGE NAVIGATION PRODUCT - SERVICES & AWARENESS DECISION MAKING PURCHASE AFTERSALES

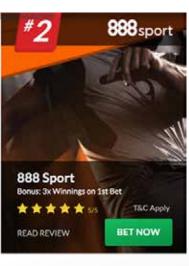


CREATING EXPERIENCE MAPS



COMPETITIVE PRODUCT RESEARCH



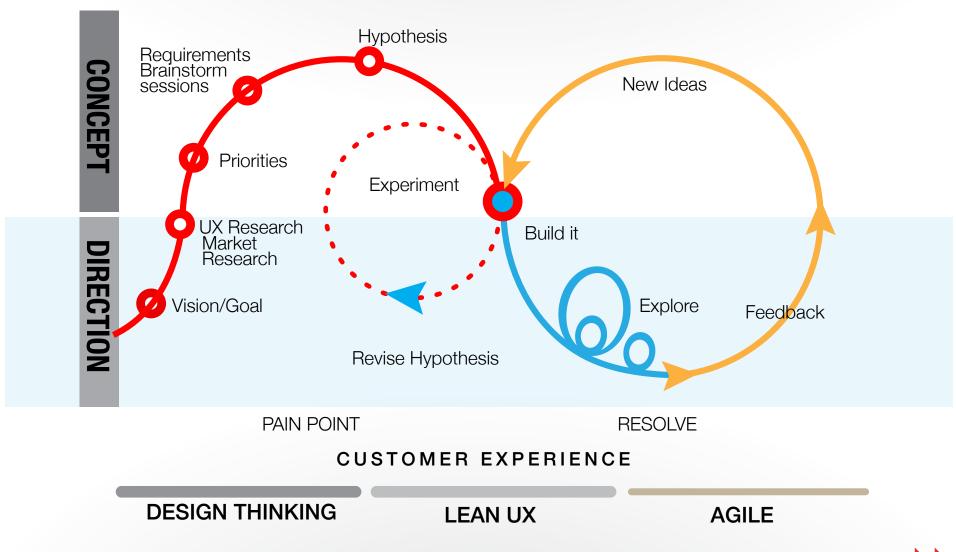




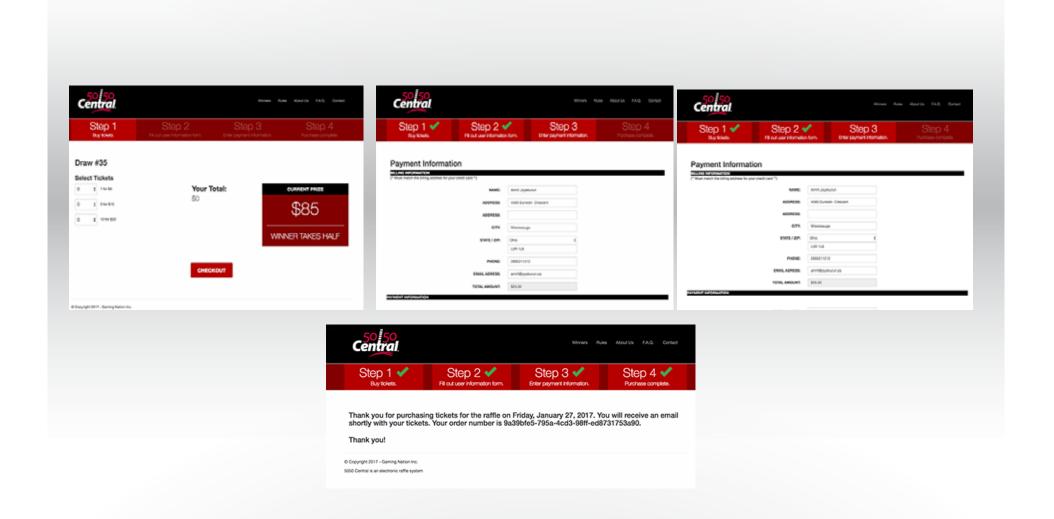




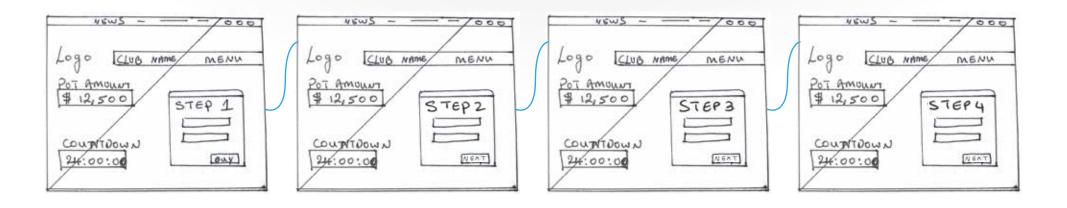
HIGH-LEVEL UX PROCESS OVERVIEW

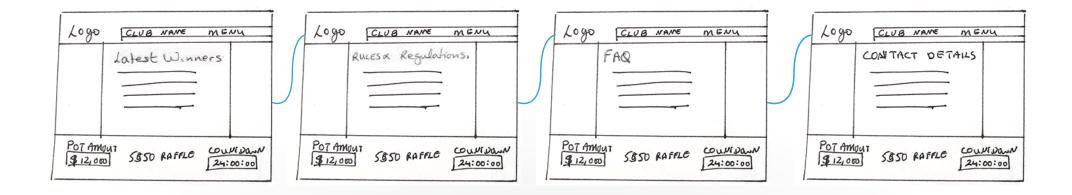


EXISTING PURCHASE PURCHASE PORTAL



LOW-FIDELITY PROTOTYPES





WIREFRAMES





















HIGH FIDELITY PROTOTYPE - https://xd.adobe.com/view/18de163e-1970-489d-b326-f0f8babcd542/



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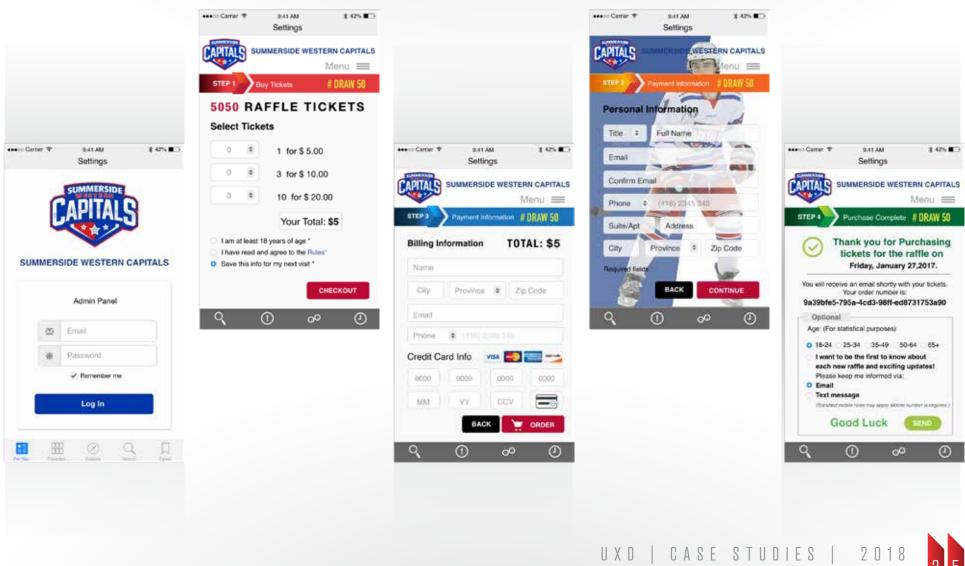
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RESPONSIVE MOBILE VIEWS - https://www.behance.net/gallery/70610159/The-Summerside-Western-Capitals-are-a-Junior-A-hockey

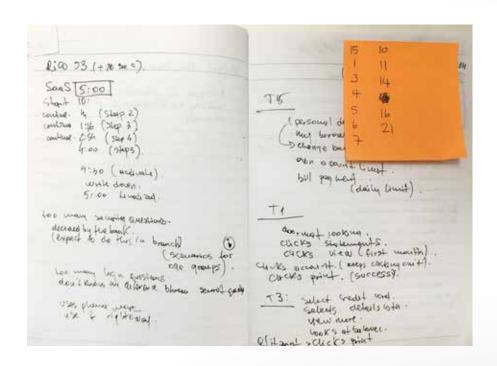


RESPONSIVE MOBILE VIEW - https://xd.adobe.com/view/b990091b-1423-4e92-94fe-d15d70649b11/



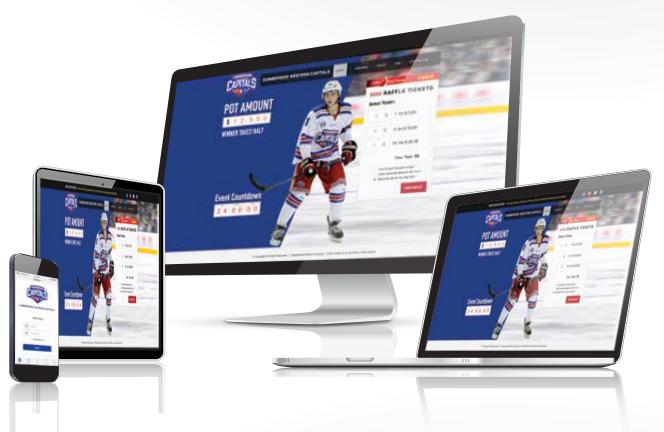
## CONDUCTING USABILITY TESTS

In order to make good decision about both design and implementation you need data about how people use and interact with the designs, and the only way of gathering this data is through usability testing.





PROJECT OUTCOME



### **KEY PERFORMANCE INDICATOR:**

Metrics are the signals that show whether your UX strategy is working. Using metrics is key to tracking changes over time, benchmarking against iterations of your own site or application or those of competitors, and setting targets.

#### **ACHIEVEMENTS:**

- > Improved overeall accessibility and usability
- Healthy & steady traffic growth since launch
- > Low overall bounce rate & healthy avarage time on site indicates good visitor retention
- > Responsive design success revealed in low mobile traffic bounce rate
- > Refferals, and social sharing validates content quality, trust and credibility.
- > 12.8% conversion rate on newsletter subscribtions
- In page analytics and click tracking indicates successful navigation

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# THANK YOU